



SEAT **FOR BUSINESS**



Driver first.

In the past 70 years, SEAT has evolved with the passing of time, and the change becomes visible in every aspect. Today, more than ever, SEAT is committed to your mobility. With an impressive model range, diversified power train and micro mobility solutions, we are now able to offer the precise solution for your fleet.

As always, our solutions built with the highest standard and the most up-to-date technology serving your needs in terms of safety, connectivity and efficiency.

I invite you to be part of an exciting mobility era, allowing us to take your fleet to the next level.

Giuseppe Tommaso
Director, International Fleet Sales & Remarketing

01 Competitive
total cost of
ownership.

02 Safety and
technologies
for business.

03 Efficiency.
e-HYBRID
TGI Range

04 Exclusive
B2B service
network.

05 Fleet
portfolio.

SEAT Leon
SEAT Ibiza
SEAT Arona
New SEAT Ateca
SEAT Tarraco
SEAT Alhambra
SEAT Mii Electric

06 Urban
Mobility.
SEAT MÓ

07 A dedicated
team.



Our global range of cars and product specifications varies from country to country. Please, visit your local SEAT website to know more about the product offer available for you.

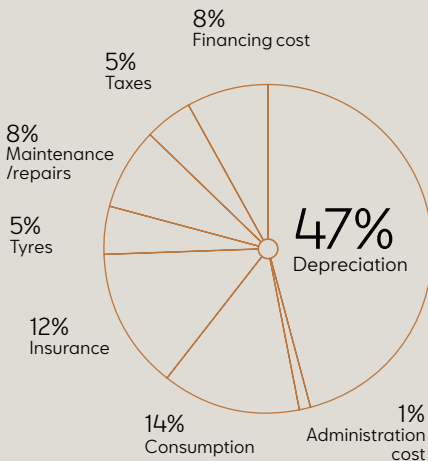


The road ahead matters.

SEATs are cost-effective today – and tomorrow. We offer you some of the lowest costs per kilometer in the industry. Service packages that keep your maintenance expenses low. And optimal residual value, a key component of long-term overhead.

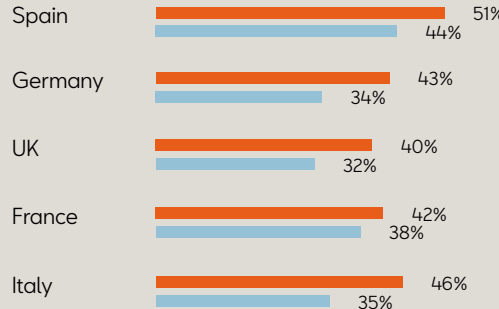
Residual Value corresponds nearly to 50% of TCO. Thus, increasing Residual Value by 1% decreases TCO by 0.5%.

TCO Segmentation by cost.



Leon HB

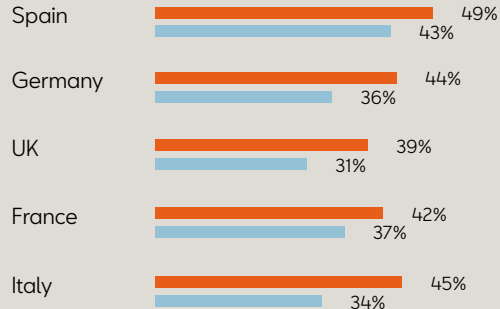
Leon HB Basket Av.



Leon and Tarraco (Most representative versions). Sources: Autovista Group July 2020 release [RV Forecast for 36 months / 90.000 kms]. CAP July 2020 release for UK [RV Forecast for 36 months / 60.000 miles].

Leon SP

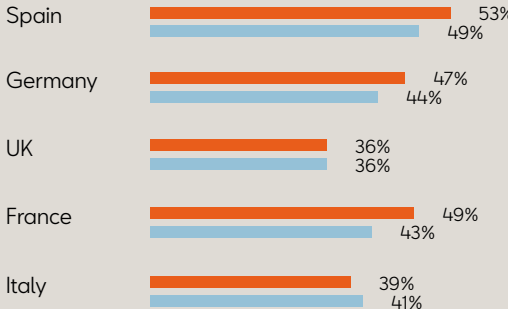
Leon SP Basket Av.



Leon and Tarraco (Most representative versions). Sources: Autovista Group July 2020 release [RV Forecast for 36 months / 90.000 kms]. CAP July 2020 release for UK [RV Forecast for 36 months / 60.000 miles].

Tarraco

Tarraco Basket Av.



Leon and Tarraco (Most representative versions). Sources: Autovista Group July 2020 release [RV Forecast for 36 months / 90.000 kms]. CAP July 2020 release for UK [RV Forecast for 36 months / 60.000 miles].



There's no need to compromise.

Every SEAT can offer you state-of-the-art technology.

Safety takes top priority.

- ACC Predictive
- Blind Spot Detection
- Travel Assist
- Exit Assist
- Side Assist
- Pre-crash Assist
- Emergency Assist
- Tiredness Recognition System

Smart technology. Smart choice.

- SEAT Connect
- Parking Heater
- Digital Cockpit
- Wireless Charger
- Keyless entry
- SEAT Drive Profile
- Top View Camera & Park Assist
- Hands- Free Electric Boot



The smarter way to power your business.

Our e-HYBRID models let you drive emission-free, giving you unrestricted access to city centre zones. And when you want to expand your reach, you can just combine electric and petrol power for a larger range. There are thousands of flexible charging options available, so powering up is simple and you'll even save money on your day to day commute. Choose from the stylish, new SEAT Leon e-HYBRID, slightly larger SEAT Leon Sportstourer e-HYBRID or robust SEAT Tarraco e-HYBRID: now's the time to electrify your business.

- Reduced consumption costs & fewer emissions.
- Discounted and free public-chargers & parking with lower costs on toll roads.
- Subsidised home-chargers and easy charging with SEAT Chargers.
- Increased electric range through innovative regenerative braking.



Eco looks good.

TGI combines petrol and compressed natural gas (CNG). This eco-friendly engine improves efficiency and reduces emissions. The engine is smart, selecting CNG as its main fuel and switching to petrol only when required.

Opportunities.



Fewer CO₂ emissions.

Improved efficiency from the engine and fuel tank, which means fewer emissions. The engine is also quieter, which means less noise pollution.



Reduced total cost of ownership.

TGI saves you up to 30% compared to diesel and up to 50% compared to petrol. And because of this reduction in emissions, the total cost of ownership is lower as well.



Free access to low emission zones.

You'll find an increasing number of CNG filling stations all over Europe. Plus, because of the efficient engine, you also get free access to urban parking.

Peace of mind is priceless.



Fixed service prices.

No change in costs
for the contract term.



National call centre.

Assistance at your fingertips.



Comprehensive diagnosis.

Enjoy peace of mind with thorough
inspections and evaluations.



Flexible plans.

Customise your maintenance
plan to fit your business needs.



Residual value.

Certified dealer stamps assure
the best residual value of your
vehicle with every visit.



Fleet service advisors.

Experts to assist you every step
along the way.



Dedicated spaces.

Always find a spot at one
of our service centres.



One-stop shop.

Certified service centres
with everything at one
convenient location.



Mobility services.

Courtesy car at your disposal
while your fleet vehicle undergoes
maintenance (depending on deals).





There's a match for every business.

A wide range of SEATs for you to choose from. Whatever size, power or features you're looking for, this is where you'll find it.

Hatchback & SP



New SEAT Leon Sportstourer **H TGI ICE**



New SEAT Leon **H TGI ICE**



SEAT Ibiza **TGI ICE**

SUV



SEAT Tarraco **H ICE**



New SEAT Ateca **ICE**



SEAT Arona **TGI ICE**

Electric



SEAT Mii Electric **E**

MPV



SEAT Alhambra **ICE**

Electric **E**
e-HYBRID **H**
TGI **TGI**
Internal Combustion Engine **ICE**

Ready for whatever the road brings.

Positively moving as work lights the way. The SEAT Leon is here to support you and your business with cutting-edge design and the latest connectivity.

Technology highlights.

SEAT CONNECT.

When you're always on the go, you need to be connected. SEAT CONNECT lets you check your Leon's status and control it from your smartphone.

10" Navi System with touch slider.

Access a range of services through the high-quality 10" touchscreen. Or go hands-free with voice-control.

Digital Cockpit.

Music. On-route information. 3D maps. Calls. Climate control. Customise your Digital Cockpit to choose how you want to see them all.

Full LED lights.

Diamond grille and full LED at the front. A Coast-to-coast LED light at the back. Better proportions, bolder presence. The SEAT Leon looks, and feels, more seductive than ever.

Engine type.

Petrol: from 1.0 to 1.5 (from 90 to 150 HP)

Diesel: 2.0 (from 115* to 150 HP) *Only for Leon 5D

e-HYBRID: 1.4 TSI (204 HP)

TGI: coming soon in 2021

Gearbox available: manual and automatic (DSG)

Boot capacity: 380l (5D) and 620/1600l (SP)



Leon.

Our global range of cars and product specifications varies from country to country. Please, visit your local SEAT website to know more about the product offer available for you.

Ibiza.



The best way forward.

SEAT Ibiza is designed for a better future. To be enjoyed together.

Technology highlights.

Wireless Charger.

Running out of battery should never be a problem. With wireless charging, you're covered.

8" screen.

The 8" touchscreen keeps you fully connected and in control at all times. Look no further.

SEAT Drive Profile.

Drive Profile means every drive in your SEAT Ibiza is exactly how you want it.

Stay safe.

Speed control. Emergency braking. Tiredness recognition. For whatever the road brings you.

Engine type.

Petrol: from 1.0 to 1.5 (from 80 to 150 HP)

TGI: 1.0 TGI (90 HP)

Gearbox available: manual and automatic (DSG)

Boot capacity: 355l (TGI 262l)

Our global range of cars and product specifications varies from country to country. Please, visit your local SEAT website to know more about the product offer available for you.

The city crossover has arrived.

Say hello to the SEAT Arona. The city crossover built for the bold. An advanced, high-performance engine. Agile. Powerful. Sharp. This is how you take on the world. Are you ready?

Technology highlights.

Keyless system with Heartbeat function.

Unlock and start your Arona without ever taking your keys out of your pocket.

Rain & Light sensors.

These smart sensors automatically detect when to switch on your windscreen wipers or dip your headlights. So you can focus on the path ahead.

Digital Cockpit.

In your line of vision, customise the driver display with your choice of drive data, maps, music and more.

Hands-Free Electric Boot.

Thanks to the Virtual Pedal, you can open the boot without lifting a finger.

Engine type.

Petrol: 1.0 & 1.5 (from 95 to 150 HP)

TGI: 1.0 TGI (90 HP)

Gearbox available: manual and automatic (DSG)

Boot capacity: 400 l (TGI 282 l)



Arona.

New Ateca.



Expand your business with the perfect partner.

The new SEAT Ateca has everything you need for larger living: striking design, tons of space and unbounded off-road character. Extra safety? No problem, make life easier with autonomous features like Travel Assist and Side Assist.

Technology highlights.

SEAT CONNECT.

Voice recognition. The ultimate co-pilot activated at the touch of a button or with a simple “Hola hola”.

Digital Cockpit.

The 10,25" SEAT Digital Cockpit now splits into 3 for easier access and visibility while you focus on the drive ahead.

Travel Assist.

Equipped with a semi-automatic driving assistant that adjusts your speed according to traffic while keeping you in your lane.

Side Assist.

Detects what your eyes can't see and helps you when changing lanes.

Engine type.

Petrol: from 1.0 to 2.0 (from 110 to 190 HP)

Diesel: 2.0 (from 116 to 150 HP)

Gearbox available: manual and automatic (DSG)

Drive Train available: 2WD and 4WD

Boot capacity: 510 l

Our global range of cars and product specifications varies from country to country. Please, visit your local SEAT website to know more about the product offer available for you.

Have it all.

The SEAT Tarraco is the large SUV that gives your business the space it needs to never stop expanding.

Technology highlights.

Space that you design.

Up to 7 seats gives you 700l with 3rd row down or 1775l with 2nd and 3rd row down. With 5 seats version, enjoy 760 l of standard capacity or 1920 l with rear seats folded.

4Drive.

The 4Drive all-wheel drive system gives you the power to take on any road condition.

Digital Cockpit.

Traffic sign recognition. Navigation maps. Adaptive Cruise Control. Front & Lane Assist. All in one customisable display.

9,2" screen with Full Link.

With Full Link, you can access your smartphone apps directly from your touchscreen.

Engine type.

Petrol: 1.5 EcoTSI (150 HP)

Diesel: 2.0 TDI (from 150 to 200 HP)

e-HYBRID: 1.4 TSI (245 HP)

Gearbox available: manual and automatic (DSG)

Drive Train available: 2WD and 4WD

Boot capacity: 230 l (7 seats) - 760 l (5 seats)



Tarraco.

Alhambra.



Multi-purpose, awardwinning innovation.

The perfect business partner and the ultimate family car, the SEAT Alhambra has electric, rear sliding doors so everyone can hop in and out with ease. Plus, with the electric boot door and virtual pedal sensor, you'll be able to load up for business completely hands-free.

Technology highlights.

Bi-Xenon headlights.

The more you see, the more you know.

Massage seat.

Reaching the spots that other seats can't, for comfortable driving.

Rear USB ports.

Everyone has at least one device nowadays. Now they will always be charged up.

Electric hatch and sliding doors.

Your SEAT Alhambra's power doors will open and close automatically.

Engine type.

Petrol: 1.4 TSI (150 HP)

Gearbox available: manual and automatic (DSG)

Boot capacity: 2297 l (7 seats) - 2430 l (5 seats)

It's time to switch things up.

The SEAT Mii Electric is a small car with big character. 100% electric and perfect for moving around the city, it's specially designed to amplify your style and stay light on the planet at the same time.

Technology highlights.

Climatronic System.

With automatic heating and cooling to keep you relaxed and comfortable.

Radio 5" Colour Display with Bluetooth®, USB and SD.

Enjoy everything at your fingertips, including a 6-speaker sound system and convenient smartphone holder.

Heated Sports seats.

Always on the move? Warm up as you ease into the ergonomic design.

SEAT Lease & Care.

Embrace the freedom of choice. Covers maintenance, insurance and Roadside Assistance with no down payment.

Engine type.

Electric: 83 HP (61kW)

Gearbox available: Automatic

Boot capacity: 251l



Mii electric.

What is Micromobility?

It's a term used to describe travel solutions for short distances, usually the first or last mile of a journey. About 60% of car trips worldwide are less than 8 kilometers and could benefit from Micromobility solutions, according to a study of the McKinsey Center for Future Mobility.

Where is it used?

With the major urban centers expansion, 65% of people expected to live in cities by 2040. Creating Micromobility solutions is more than just making a product.

The world is changing and the approaches to mobility need to change with it especially in urban environments, said SEAT MÓ Director, Lucas Casasnovas. The SEAT MÓ eScooter 125 shows the continuous commitment of SEAT MÓ, SEAT's urban mobility division, to taking care of the environment, cities and people. SEAT MÓ continues to develop urban mobility products and services that ensure mobility without noise, without emissions and with a minimum footprint, in order to improve the quality of people's lives in cities.

SEAT concept of Micromobility.



Our global range of cars and product specifications varies from country to country. Please, visit your local SEAT website to know more about the product offer available for you.



Urban Micromobility.

How is it used?

Solutions include light weight vehicles that are usually electric, like eScooters, motor bikes, and other modes of transportation.

SEAT MÓtosharing: designed for fleet.

SEAT is in the process of becoming a mobility service provider that goes beyond the scope of making vehicles to respond to one of the major mobility trends in the future: the collaborative, shared, sustainable economy. The sharing services of SEAT MÓ, works through the mobile App, in where you can search and book the closest eScooter to drive through the city, depending on your location. For vehicles used as part of fleet solutions, the battery pack can be removed and swapped with a fresh, fully charged unit to keep the SEAT MÓ eScooter 125 on the road and minimise downtime.

Above and beyond.

SEAT as a company.

- Autobild (Germany) 2020
Corporate of the year
- Fleet world (UK) 2019
Fleet manufacturer of the year
- Autobild Barcelona (Spain) 2019
Be Green Award
- Automotive News Europe Congress (International) 2019
Best OEM 2019
- Kilomètre Entreprises (Switzerland) 2019
Best Fleet Brand 2019
- Welcome Talent Society (International) 2019
“Talent Welcome” Honor Award

Leon.

- Luike Iberoamericana de Revistas (Spain) 2020
Best-selling car in Spain 2019
- Leaseplan (Portugal) 2019
Fleet Car of the year (Leon ST)

Ateca.

- Auto Trader (UK) 2019
Best Family Car

Arona.

- Verkehrsclub (Switzerland) 2019
Best in class for sustainability (TGI)
- What Car? Awards 2019 (UK)
Best Small SUV
- Firmenauto (Germany) 2019
Company car of the year (Small SUV)

Ibiza.

- Kilomètre Entreprises (France) 2019
Best B-to-B car in the segment
- Firmenauto (Germany) 2019
Company car of the year (small car)

Alhambra.

- Firmenauto (Germany) 2019
Company car of the year (Vans)
- Auto Bild (Germany) 2019
Best all-wheel car in Vans and Busses





We're ready when you are.

Giuseppe Tommaso

Director of International Fleet Sales
& Remarketing
Giuseppe.tommaso@seat.es

Ron Betesh

International Fleet Sales & Remarketing Manager
Ron.betesh@seat.es

Pawel Zin

International Key Account Manager
Pawel.zin@seat.es

Daniel Schessler

International Key Account Manager
Daniel.schessler@seat.es

We're ready when you are.

AUSTRIA

Timo Sommerauer
Sales Director SEAT
timo.sommerauer@seat.at
+43 6649673082

BELGIUM

Brigitte Goossens
Fleet Sales Manager
brigitte.goossens@dieteren.be
+32 491167178

CZECH REPUBLIC

Petr Schmidt
Corporate Sales Manager
petr.schmidt@porsche.co.cz
+420 251 033 843

DENMARK

Tina Skovlund Christensen
Area Manager & Fleet
tcr@seat.dk
+45 42 16 16 31

FINLAND, ESTONIA AND LATVIA

Miro Makkonen
e-Mobility, CNG & Fleet Sales
miro.makkonen@seat.fi
+358 50 390 5311

FRANCE

Josue Marguerite
Fleet Sales and Used Cars Manager
josue.marguerite@seat.fr
+33 662 084 888

GERMANY

Christian Voss
Head of Fleet Sales
firmenkunden@seat.de
+49 6150 1855500

GREECE

Harris Dandouras
Commercial Director
hdandouras@seat.gr
+30 210 6263071

HUNGARY

Blaskó Mihály
SEAT Fleet Representative
mblasko@porsche.hu
+36 1 4515 185

IRELAND

Ciarán Lattin
Fleet & Used Car Manager
ciaran.lattin@seat.ie
M / +353 87 2733401

ITALY

Filippo Semeraro
Fleet Sales Manager
filippo.semeraro@seat-italia.it
+39 340 8328103

ISRAEL

Sarit Goldferb
Head of Fleet Sales
saritg@champ.co.il
+972 54 7720420

LUXEMBOURG

Guillaume Bour
SEAT Fleet Manager
guillaume.Bour@losch.lu
+352 261212 5626

MEXICO

Arturo Pérez Morales
Fleet and Used Cars Manager
arturo.perez@seat.mx
+52 222 125 7009

NETHERLANDS

Hans van der Plas
Sales Manager Pon Business Mobility
hans.van.der.plas@pon.com
+31 612 662 868

POLAND

Jacek Mrugalski
Fleet Sales Manager
jacek.mrugalski@seat-auto.pl
+48 690 406 059

PORTUGAL

João Borrego
Director, Sale and Network Development
joao.borrego@seatportugal.pt
+351 96 195 10 72

ROMANIA

Horatiu Moldovan
Brand Manager
horatiu.moldovan@porsche.ro
+40 21 208 37 90

SERBIA

Dragan Prljincević
Brand Manager
dragan.prljinovic@porsche.rs
+381 63 489 830

SLOVAKIA

Marek Brejka
Fleet Manager
marek.brejka@porsche.sk
+421 (2) 492 62 615

SPAIN

Daniel Sáenz De Buruaga
Head of Leasing and corporate department
daniel.saenz-de-buruaga@seat.es
+34 682385634

SWEDEN

Marcus Akmal
Head of Fleet & Remarketing
marcus.akmal@seat.se
+46 8 553 866 07

SWITZERLAND

Ulrike Bollinger
Fleet Manager SEAT
ulrike.bollinger@amag.ch
+41 56 484 66 09

TURKEY

Gurur Gürpınar
SEAT Sales – Field and Fleet Sales Manager
ggurpınar @seat.com.tr
+90 262 676 9090

UK

Craig Cavanagh
Head of Fleet
craig.cavanagh@seatcars.co.uk
+44 (0) 771 7458 301

UKRAINE

Oleksandr Bokov
Brand manager, SEAT
oleksandr.bokov@seat.ua
+380 /67/ 447 64 07



SEAT is committed to a policy of continuous product development and reserves the right to make changes to specifications, colours and prices without notice. The information in this brochure can therefore be given as guidance only. While SEAT makes every effort to ensure that specifications are accurate at the time of publication, you should always check with your authorised SEAT Partner for the latest information. Due to limitations of the printing process the colours reproduced in this brochure may vary slightly from the actual paint colour and material. This vehicle and all its parts, as well as the original spares, were designed according to the Legal Regulations governing the prevention and minimisation of Environmental Impact, through the use of recycled/ recyclable materials, with measures taken to achieve suitable recycling for the conservation and improvement of environmental quality.

06/2021. Printed in Spain.

